

Winya sitting on top of Sydney



WINYA Indigenous Furniture has been crowned Business of the Year at the 2018 Sydney City Business Awards, also taking out top honours for Excellence in Small Business and Excellence in Sustainability.

The annual awards recognise and celebrate businesses across the Sydney local government area, with the winners going on to compete in the NSW awards in November.

Winya Indigenous Furniture is a profit-for-purpose business that manufactures and supplies office furniture to clients across the government, education, healthcare, defence and corporate sectors.

The company also supplies bespoke furniture featuring Indigenous art.

The George Street-based business supports Indigenous employment growth through trainee programs and partnerships with Indigenous artists across Australia.

Director Greg Welsh said the award wins were a great boost for the business and for staff.

"This is fantastic recognition for our business that will have a truly positive impact on our company," he said.

"These awards really are the best way to get in front of customers who care about businesses who are doing things well.

"It's also an important accolade for our staff and makes all the hard

work seem worthwhile. It lets us know that we really are doing something special."

Sydney Lord Mayor Clover Moore said the city was proud to support local businesses and provide opportunities to promote their excellence.

"These awards celebrate our local businesses' outstanding achievements, including a new category introduced this year to recognise workplace inclusion," she said.

"I was honoured to present the Excellence in Small Business Award to Winya Indigenous Furniture.

"It is particularly wonderful to see these awards recognise a thriving and sustainable local business working with a national panel of Indigenous artists."



Winya works with Aboriginal artists to create furniture.



Darren Schaeffer, Tina McGhie, Chryne Griffiths, Micael Murphy, Bel Kendall and Susannah Brade-Waring.

Motivational maps can bring powerful insights



CANBERRA-based business Curijo's Darren Schaeffer has become a Motivational Map business practitioner.

Now, as one of only two business practitioners in Australia, Mr Schaeffer can use the motivational map tool to help empower teams.

Mr Schaeffer can also train others as licensed practitioners to use the motivational map tool, and Curijo has four Aboriginal staff members trained as such.

Mr Schaeffer said the

motivational map tool is new to Australia but they can assist individuals and teams with career planning, leadership development, recruitment, team communication and organisational culture.

"It's a process of answering questions, and you receive a report that's individual to you," he said.

"It's a powerful insight into what motivates you."

Mr Schaeffer said it is also a great team-building tool.

"It works to build stronger teams, and it's a key tool we will be using in our team building services," he said.

"I believe it's powerful

because it can analyse direction, capacity and motivation.

"An analogy I like to use is of a plane trip.

"You can have the tickets and be on board the plane and ready to go but if the plane has no fuel, you're not going anywhere.

"Motivation is the fuel."

Mr Schaeffer said he is proud to know Curijo is one of the first businesses to jump on board with this new tool, in the country.

"It's new and emerging and it's great that an Aboriginal business is aware of and using this," he said.

"It's pretty powerful."



AN Indigenous joint venture will deliver the Bayinguwa critical wharf works project at Garden Island Defence Precinct in Sydney.

Part of the Royal Australian Naval Base, the \$213 million construction project will be delivered by Pacific Services Group Holdings (PSG Holdings) – a 100% Indigenous-owned company – and Lendlease Engineering.

Federal Defence Minister Marise Payne said the joint venture was mutually beneficial and gave an Indigenous business a foot in the door to deliver a major infrastructure project.

"Bayinguwa is the local Aboriginal name for Garden Island in Sydney," Ms Payne said.

"The engagement of the Bayinguwa Delivery Team is about delivering high quality works for Garden Island and managing the demolition of two deteriorated wharves and constructing a single new wharf in their place.

"These works are essential to ensure the Royal Australian Navy can safely berth and maintain its ships at Garden Island, which is the major home-port on the east coast of Australia."

Indigenous Affairs Minister Nigel Scullion said the Indigenous Procurement Policy (IPP) has "supercharged" the Indigenous business sector, driving rapid growth in the

demand for Indigenous goods and services across a diverse variety of industries.

"The IPP has resulted in more than 1000 Indigenous business across the country winning contracts worth over \$1.084 billion since the IPP's commencement in July 2015, up from just 30 Indigenous businesses winning \$6.2 million in 2012-13 under the former Labor government's policies," Senator Scullion said.

"The Bayinguwa project is just one example of the potential the IPP is realising.

"All contracts under the IPP are delivered on a value for money basis, meaning the Commonwealth does not pay more for the goods and services it would otherwise be procuring, but by engaging an Indigenous business we get more Indigenous jobseekers into work.

"The average Indigenous workforce of IPP firms is 50%, compared to other businesses, which have an average Indigenous workforce of 0.7%, meaning if we get more Indigenous Australians into business we get more Indigenous Australians into work."

It is anticipated that the project will generate up to 150 jobs at the peak of construction.

Construction is due to commence in September and for completion in February 2022.